

# **EXHIBIT 3**



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FILE NO: 66866.000002

November 27, 2006

**Via E-Mail and Fed Ex**

Anthony Zeuli, Esq.  
MERCHANT & GOULD P.C.  
3200 IDS Center  
80 South Eighth Street  
Minneapolis, MN 55402

Re: Textron Innovations Inc. v. The Toro Company  
Civil Action No. 05-486 (GMS)

Dear Tony:

Enclosed with regard to the above case, please find documents TEXTD 008850 through TEXTD 011710.

Very truly yours,

A handwritten signature in black ink, appearing to read "C. C. Campbell". The signature is fluid and cursive.

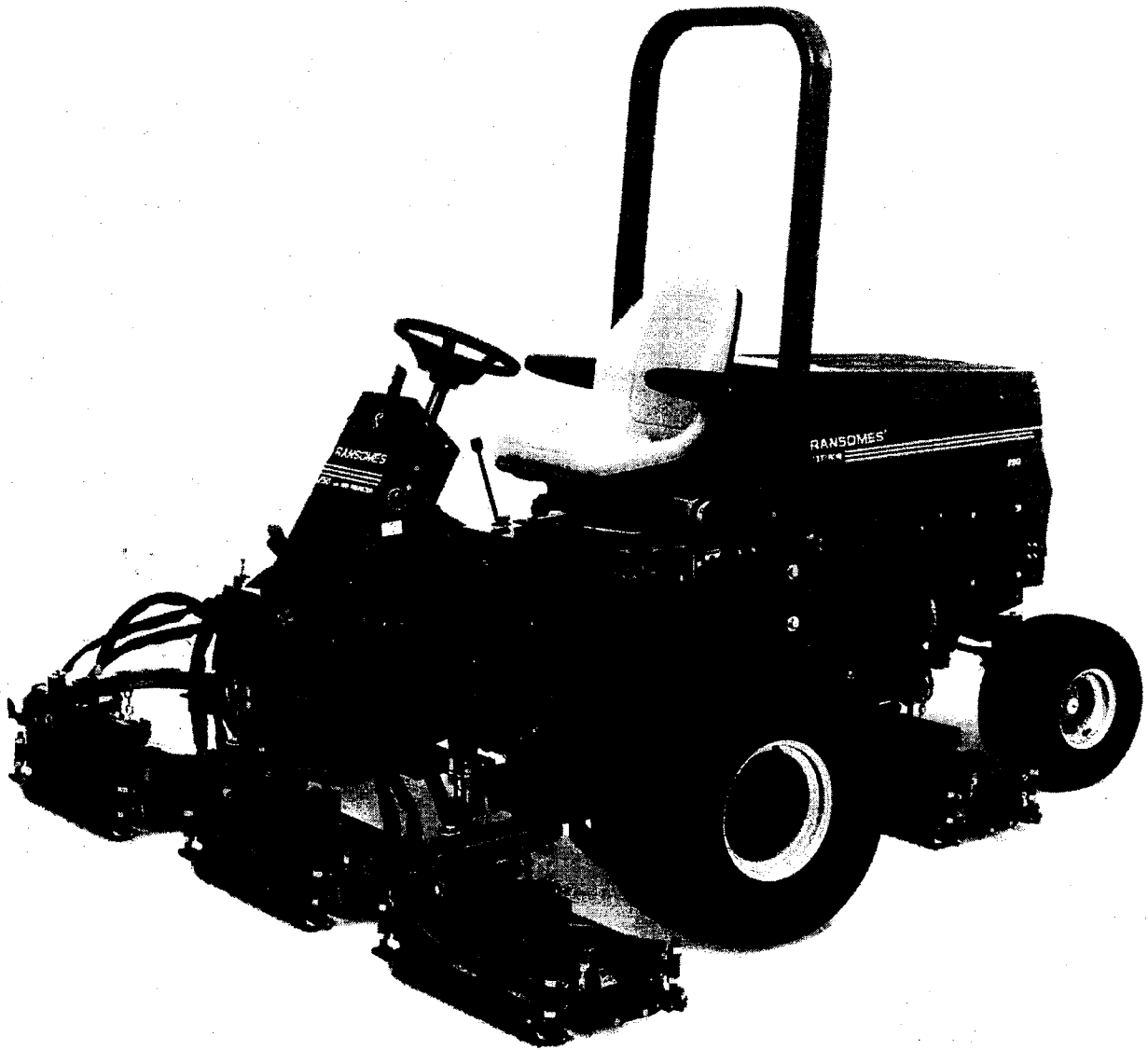
Christopher C. Campbell

CCC/dpm  
Enclosures

cc: Textron Delaware Service List (via e-mail w/o encl.)  
Toro Delaware Service List (via e-mail w/o encl.)

# RANSOMES® 250

Lightweight Fairway Mower



TEXD 009803

**RANSOMES**

**TEXTRON**

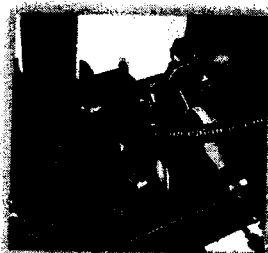
TURF CARE AND SPECIALTY PRODUCTS

# RANSOMES 250

With a Ransomes 250 lightweight fairway mower, you get more choices—in engine horsepower, cutting reels and drive trains. You can expect quality to be built into every part and system, front to back. But we've also designed the 250 to be easy to operate so you can maintain top mowing productivity—whether working on busy fairways or sports fields.

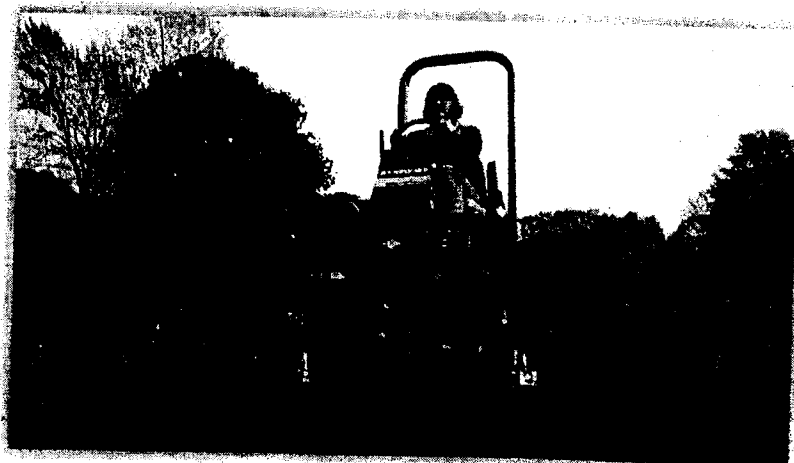
Serviceability is another key 250 feature, with easy access to all engine and hydraulic components.

## Designed to Meet Diverse Needs

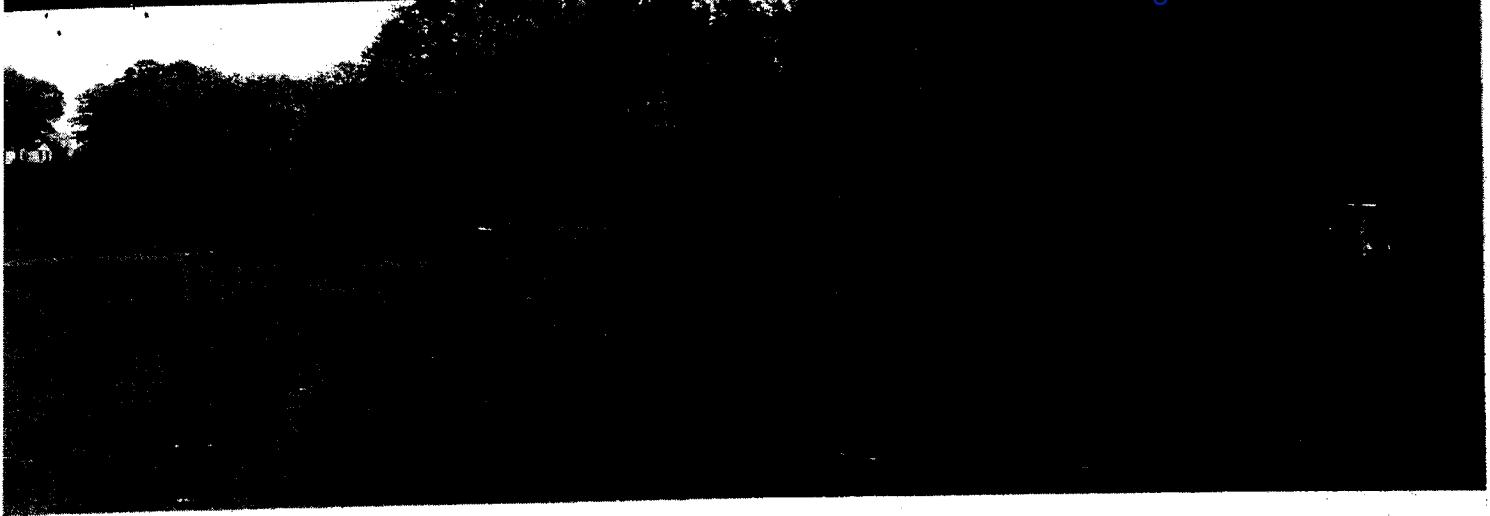


The Ransomes 250 gives you a choice of 28- or 33-horsepower and 2- or 4-wheel drive. All models feature proven, liquid-cooled Kubota diesel engines and reliable, easy-to-use hydrostatic control. The 250 is also designed to deliver true maneuverability and a light footprint to your turf.

You can choose from 7-, 9- and 11-blade reels to match a wide range of fairway conditions and applications. Whether cutting warm- or cool-season turfgrasses, the 250 gives a precise, uniform cut every time. Blades and bedknives are the highest quality and heat-treated for maximum durability.



TEXD 009804



## M o r e M o w e r C h o i c e s

Both engine and hydraulic components are easy to access for routine maintenance. The engine cover is hinged at the back and easily tilts up, out of the way. Hydraulic components feature test ports for fast, easy diagnosis and service checks.

### Peak Performance and Productivity

The Ransomes 250 has five 22-inch reels and a 98-inch overall cutting width. To maximize fairway productivity, it offers mowing speeds up to 7.5 mph. Maximum transport speeds are a fast 15 mph with 4-wheel-drive models and 10 mph with 2-wheel-drive models. Reels are precision ground and dynamically balanced to ensure cutting quality and smooth operation. The cutting units "float" to prevent turf marking and have variable weight transfer for hugging ground contours.

Power to the cutting units is efficiently transmitted via direct hydraulic drive—putting more power at the reels. And, to enhance mowing versatility, the cutting units can be set to discharge clippings to the front or rear.



Count on the Ransomes 250 for sure, dependable operation over a wide variety of terrain. Large,

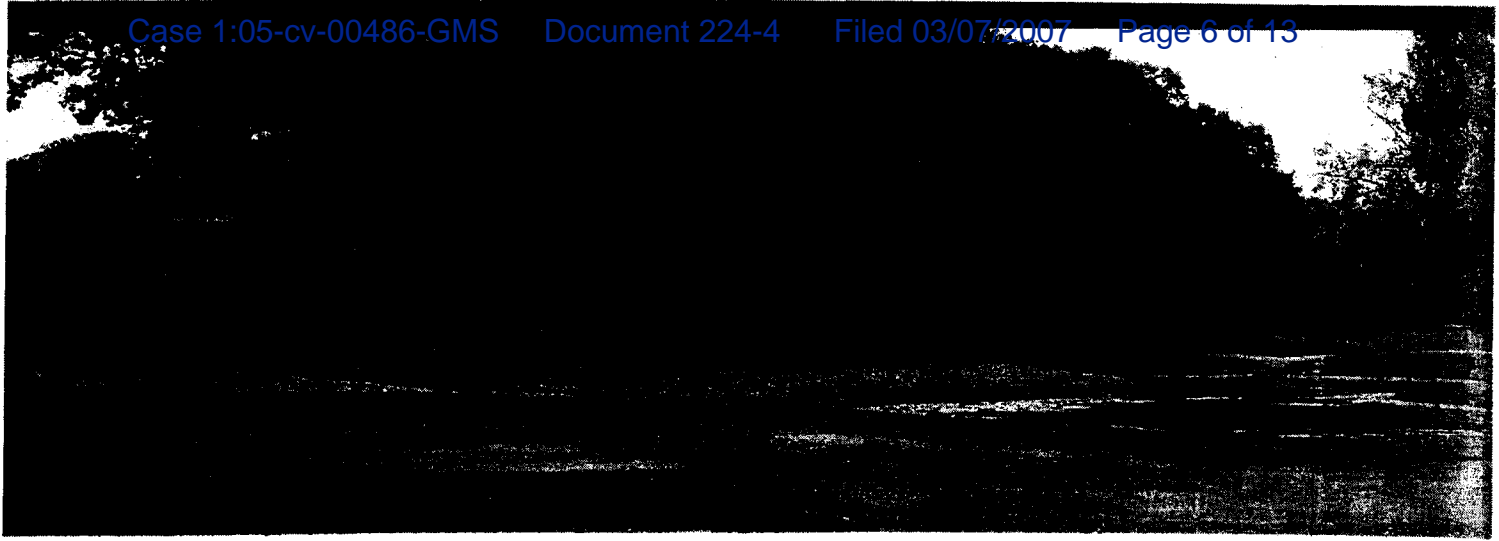


high-flotation tires provide increased traction and reduced compaction for mowing

up slopes, across hills or in wet conditions.

The 4-wheel-drive models automatically shift to 2-wheel drive for transport.

TEXD 009805



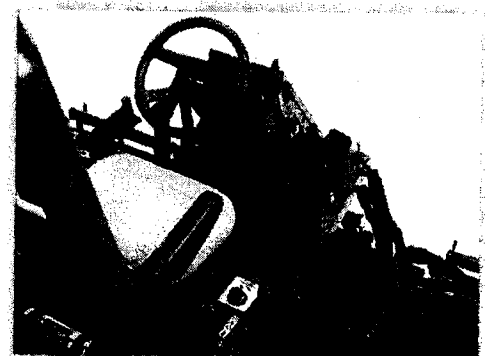
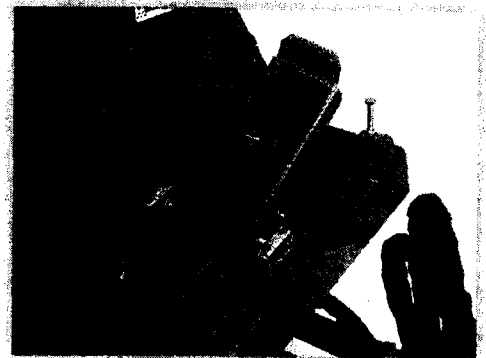
### **An Operator's Dream**

Another strength that sets the Ransomes 250 apart is the ease of operation designed and built into the machine. Single-foot-pedal speed control and power steering make it easy to stay productive all day long. The hydrostatic drive also provides positive braking and responsive control—whether mowing or transporting.

Take a look at the operator's station. First, it's positioned up front for increased visibility of the cutting units. Second, the tilt steering and all controls are within easy reach. And third, the deluxe high-back seat is fully adjustable for the ultimate in operator comfort and productivity.

It's easy to make precise reel-to-bedknife adjustments with the hand microadjusters on each cutting unit. No tools are required. And adjusting the cutting height from 0.5 inches to 1.5 inches is easily done with a single wrench.

The Ransomes 250 streamlines crosscutting operations with a front-to-rear sequential lift of the cutting units. This versatility makes the 250 one of the most valuable mowers on your golf course.

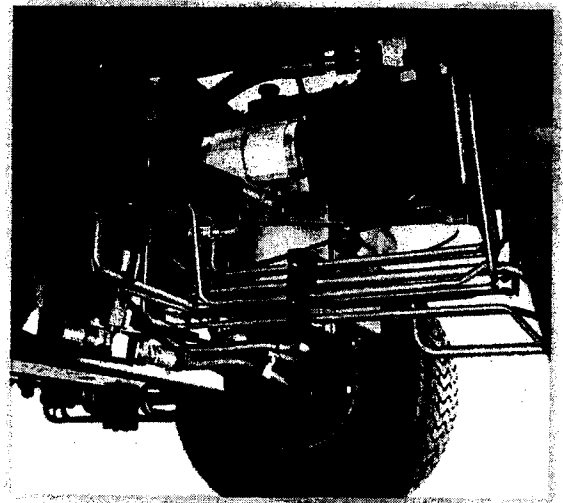


TEXD 009806



## Built to Last

From the sturdy, heavy-duty steel chassis to the rugged hydrostatic drive system, we've designed the Ransomes 250 to stand up to the toughest mowing conditions and deliver years of trouble-free performance. Heavy-duty hydraulic pumps provide dependable operation and utilize Turf Protector™ biodegradable hydraulic fluid to help protect turf from oil-related damage. Powerful Kubota engines meet CARB specifications. And every component inside and out has been built to the most exacting quality standards.



*The Ransomes 250 features easy-to-operate hydrostatic drive. The hydraulic system is a clean, new design with rugged steel tubing locked in place for greater durability and ease of maintenance.*



*The sturdy chassis is constructed of heavy-duty plate steel.*

TEXD 009807



***Hydrostatic power steering***

***Comfortable, fully adjustable  
high-back seat***

***Easy-open hood for access  
to all key maintenance areas***

***All controls are easy to reach***

***Choice of dependable  
28- and 33-hp Kubota  
diesel engines***

***Light footprint  
minimizes compaction***

***Choice of 2- and  
4-wheel-drive models***

***Cutting units are  
counterbalanced with  
hydraulic weight transfer***

***Diagnostic test ports make  
checking hydraulics easy***

***Direct hydraulic drive  
delivers more power to the reels***

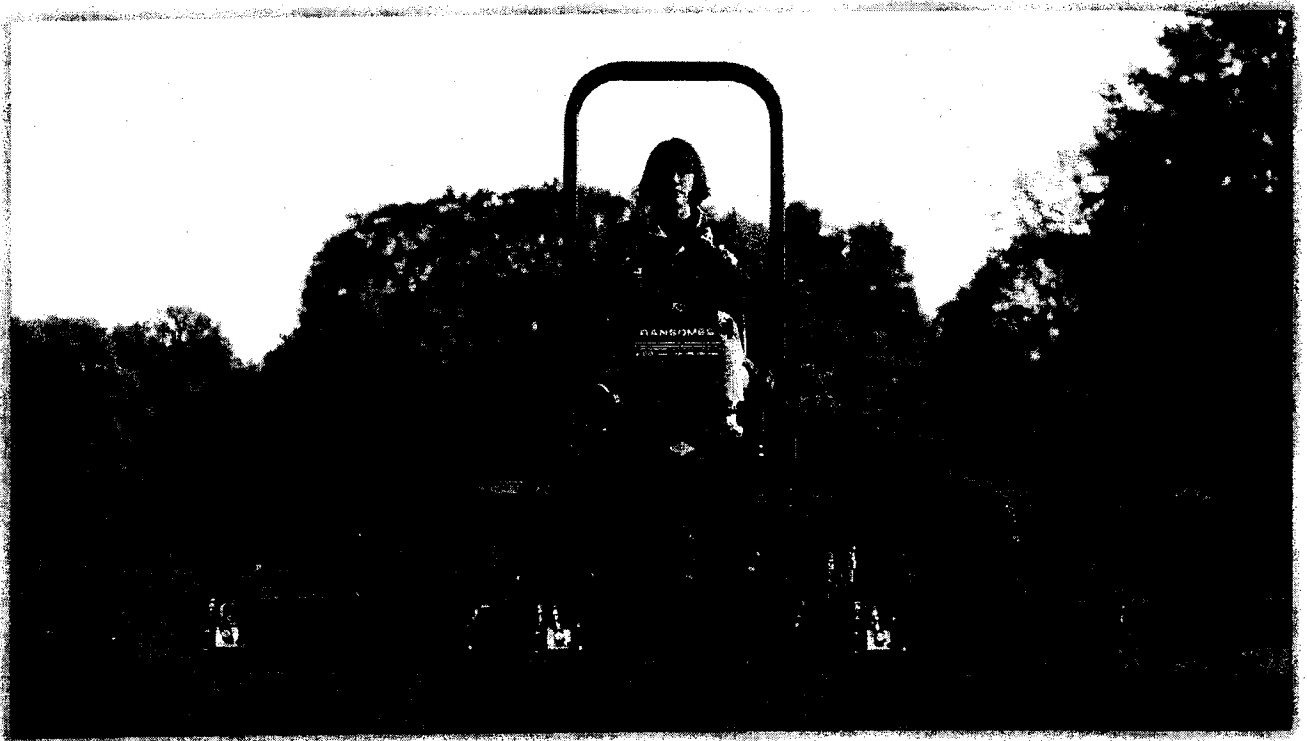
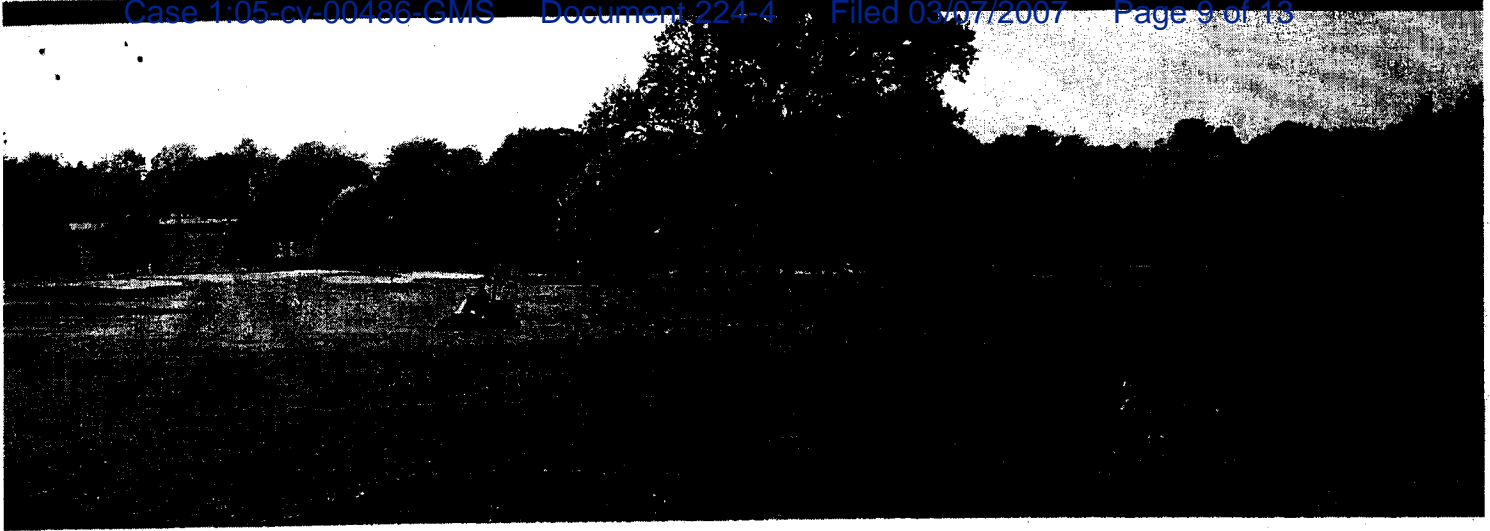
***Turf Protector™ biodegradable  
hydraulic fluid helps protect turf***

***Choice of 7-, 9- and 11-blade reels***

***Rugged steel hydraulic tubing is more  
durable and easier to maintain***

**TEXD 009808**





### **Call for a Free Demonstration**

For a free demonstration of the Ransomes 250 fairway mower, call 1-888-922-TURF. We'll give you the name and location of your nearest Textron Turf Care And Specialty Products dealer. FAX: (414) 635-1175.

**TEXD 009809**



# Ransomes® 250

## LIGHTWEIGHT FAIRWAY MOWER



### ■ DESIGNED TO PERFORM

- Floating heads with variable weight transfer hug ground contours
- 22" x 6.5" reels or 22" x 5" reels
- 7-, 9- or 11-blade reels, precision ground and dynamically balanced
- Crosscut capability standard
- Front or rear discharge
- Large 26.5 x 14.00-12 front tires coupled with 20 x 10.00-8 rear tires provide increased traction and reduced compaction
- 2-wheel or 4-wheel drive models
- Turf Protector™ biodegradable hydraulic fluid

### ■ PRODUCTIVE

- 98" cutting swath
- 7- to 7.5-mph mowing speed
- 10- to 15-mph transport speed
- 23-, 28- or 33-hp Kubota, liquid-cooled diesel engine
- Direct hydraulic drive to cutting units
- Hydrostatic drive

### ■ SERVICEABLE

- Backlap through reel control lever
- Easy accessibility of hydraulics and power unit
- Diagnosis of hydraulics through test ports
- Interchangeable cutting heads

### ■ EASY TO OPERATE

- Cutting height adjustment from 0.25" to 1.5"
- Reel to bedknife adjustment is through hand microadjusters on 6.5" reels or opposed set screw adjustment on 5" reels
- Operator positioned up front for increased visibility of cutting units
- Single foot pedal speed control

### ■ DESIGNED FOR COMFORT

- Deluxe, fully adjustable high-back seat
- Power steering
- Tilt steering wheel
- All controls within easy reach of operator

### ■ BUILT TO LAST

- Rugged hydrostatic drive system
- Blades and bedknives are of the highest quality and hardness
- Sturdy chassis constructed of heavy-duty plate steel
- Heavy-duty hydraulic pumps
- MegaTuff® hydraulic hoses
- Proven Kubota engines meet CARB specifications



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CUSHMAN  
RYAN**

For The Best Results

TEXD 009811

# Specifications

## RANSOMES® 250 LIGHTWEIGHT FAIRWAY MOWER

Model 945000, 23 hp, 2-Wheel Drive

Model 945001, 28 hp, 2-Wheel Drive

Model 945002, 28 hp, 2-1/4-Wheel Drive

Model 945003, 33 hp, 2-1/4-Wheel Drive

Model 945009, 33 hp, 2-Wheel Drive

### ■ STANDARD FEATURES

Heavy-duty formed steel chassis with box section frame rails; hand throttle; fuel level; water temperature gauge; hour meter; parking brake; reel lift lever with automatic reel shutoff and safety interlock restart; backlapping control lever; variable reel speed control; variable weight transfer control; Turf Protector™ biodegradable hydraulic fluid  
Model 945002/945003: 2- or 4-wheel drive selector

### ■ POWER

Model 945000:

Engine: 3-cylinder, liquid-cooled Kubota, diesel

Horsepower: 23 hp (17.2 kW) at 3000 rpm

Displacement: 54.86 cu in (899 cc)

Fuel Tank: 12-gal (46 L) high density polyethylene tank

Models 945001/945002:

Engine: 3-cylinder, liquid-cooled Kubota, diesel

Horsepower: 28 hp (21 kW) at 3000 rpm

Displacement: 68.58 cu in (1124 cc)

Fuel Tank: 12-gal (46 L) high density polyethylene tank

Model 945003/945009:

Engine: 4-cylinder, liquid-cooled Kubota, diesel

Horsepower: 33 hp (25 kW) at 3000 rpm; 38.5 hp (29 kW) at 3600 rpm

Displacement: 81.47 cu in (1335 cc)

Fuel Tank: 12-gal (46 L) high density polyethylene tank

### ■ DRIVETRAIN

Traction Drive:

Models 945000/945001/945009: Direct couple variable displacement pump; wheel motors

Model 945002/945003: Full-time 4-wheel drive (2-wheel drive for transport); direct couple variable displacement pump; patented 4-wheel drive valve; front and rear wheel motors

Reel Drive: Forward/neutral/reverse valve with hand lever operation; cutting units driven with fixed displacement motors directly coupled to reels; hand controlled valve for reel speed adjustment

### ■ PERFORMANCE

Speed Control: Single foot pedal operating infinitely variable hydrostatic transmission

Speed:

Models 945000/945001/945009:

Cutting: 7 mph (11 km/h)

Transport: 10 mph (16 km/h)

Reverse: 4 mph (6.4 km/h)

Model 945002/945003:

Cutting: 7.5 mph (12 km/h)

Transport: 15 mph (24 km/h)

Reverse: 4 mph (6.4 km/h)

### ■ HYDRAULICS

Capacity 10 gal (38 L) Turf Protector™ biodegradable hydraulic fluid, 10 micron filter; diagnostic hydraulic test ports

### ■ BRAKES

Hydrostatic drive provides positive braking; self-energizing 10.25" x 1.75" (260 mm x 45 mm) band brakes at front wheels; foot operated parking brake

### ■ TIRES

Front: 26.5 x 14.00-12, 4-ply turf tread

Rear: 20 x 10.00-8, 4-ply turf tread

Ground Pressure: 9 psi (0.6 kg/cm²)

Specifications subject to change without notice.  
Meets ANSI B71.4 specifications.

### ■ STEERING

Hydrostatic power steering with tilt wheel

### ■ SEAT

High-back, vinyl covered, suspension adjustable for operator's weight, 5" (127 mm) forward and backward adjustment

### ■ CUTTING UNITS (optional)

Type: Five 22" (559 mm) reels supported by equal length lift arms

Construction: Heavy-duty, welded pressed steel

Weight Transfer: Cutting units counterbalanced with hydraulic weight transfer

Cutting Unit Lift: Single lift to 5 units, front-to-rear sequential lift for crosscut capability

Suspension: Steerable floating head with variable weight transfer system

Model 945000:

Cutting Reel: 8 blades, 5" (127 mm) diameter

Height of Cut Adjustment: Front roller by wrench

Bedknife to Reel Adjustment: Dual opposed set screw

Bedknife and Bedbar: Replaceable bedknife mounted onto cast-iron bedbar

Groomer: 0.50" (13 mm) spacing with 2.5" (64 mm) roller, optional

Front Roller: 3" (76 mm) diameter grooved roller standard; 3" (76 mm) smooth roller optional

Rear Roller: 2.5" (64 mm) smooth roller standard; 2.5" (64 mm) grooved roller, optional

Clip Rate: 0.067"/mph, 0.34" (9 mm) at 5 mph (8 km/h)

Models 945001/945002/945003/945009:

Cutting Reel: 7 or 11 blades, 6.5" (165 mm) diameter

Height of Cut Adjustment: Front roller by wrench adjustment; rear roller by wrench adjustment within incremental "low" or "high" range

Reel to Bedknife Adjustment: Hand microadjusters

Bedknife and Bedbar: Replaceable bedknife mounted onto steel bedbar

Front Roller: 3" (76 mm) diameter grooved roller standard; 3" (76 mm) smooth roller, optional

Rear Roller: 3" (76 mm) smooth roller standard; 3" (76 mm) grooved roller, optional

Clip Rate: 0.094"/mph, 0.47" (12 mm) at 5 mph (8 km/h) with 7 blade;

0.060"/mph, 0.30" (8 mm) at 5 mph (8 km/h) with 11 blade

Rate: 4.2 acres/hr at 5.6 mph (1.7 ha/hr at 9 km/h)

Height of Cut:

Model 945000: 0.375" to 1.25" (9.5 mm to 32 mm)

Model 945001/945002/945003/945009: 0.375" to 1.5" (9.5 mm to 38 mm)

### ■ DIMENSIONS

Cutting Width: 98" (2.5 m)

Transport Width: 84" (2.1 m)

Overall Width: 108" (2.7 m)

Overall Height: 56" (1.4 m)

Overall Length With Catchers: 114.5" (2.9 m)

Overall Length Without Catchers: 102.5" (2.6 m)

Weight Without Reels:

Model 945000: 1806 lb (819 kg)

Model 945001: 1806 lb (819 kg)

Model 945002: 1895 lb (905 kg)

Model 945003: 2075 lb (941 kg)

Model 945009: 1885 lb (855 kg)

Weight With Reels:

Model 945000: 2356 lb (1069 kg)

Model 945001: 2530 lb (1148 kg)

Model 945002: 2720 lb (1234 kg)

Model 945003: 2800 lb (1270 kg)

Model 945009: 2610 lb (1184 kg)

### ■ OPTIONS

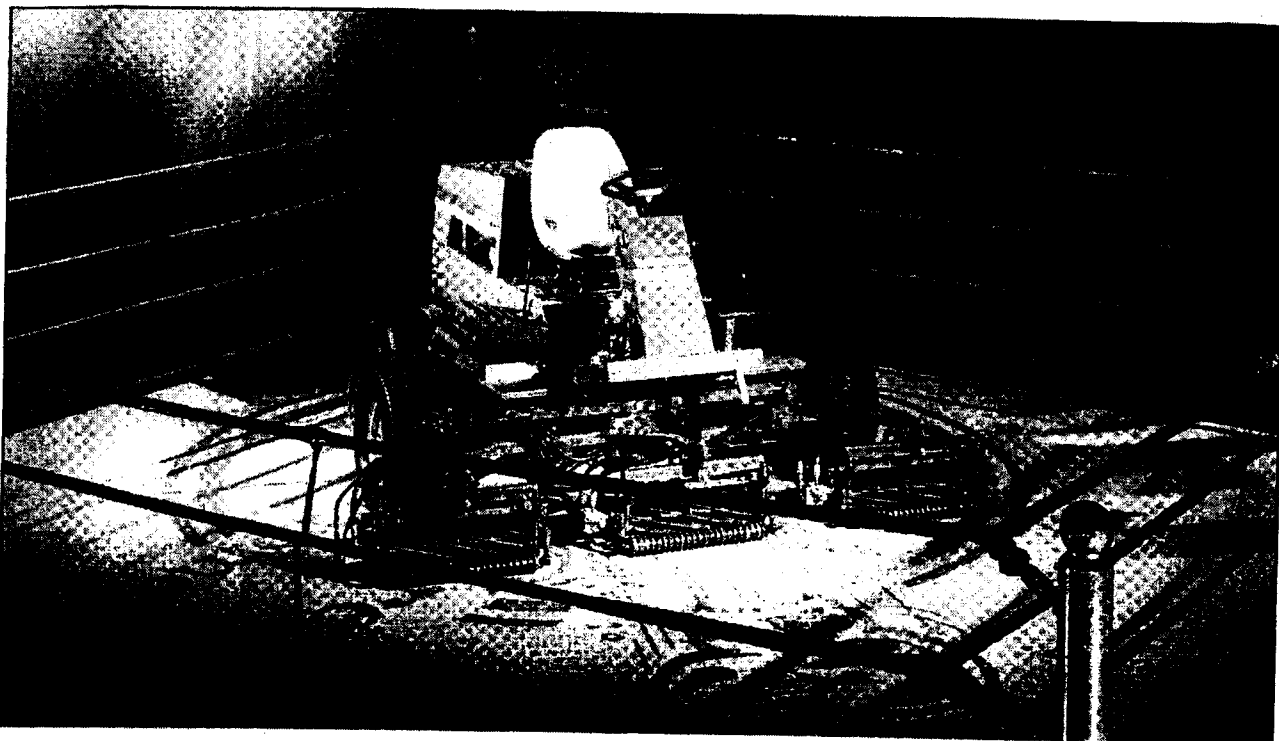
7-, 9- or 11-blade reels; 3" (76 mm) smooth front roller; scrapers; grass catchers; groomer; verticut head; headlights; 2-post ROPS; deluxe seat; \*TPS™ hydraulic oil leak detection system

\* Patent pending.



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For The Best Results

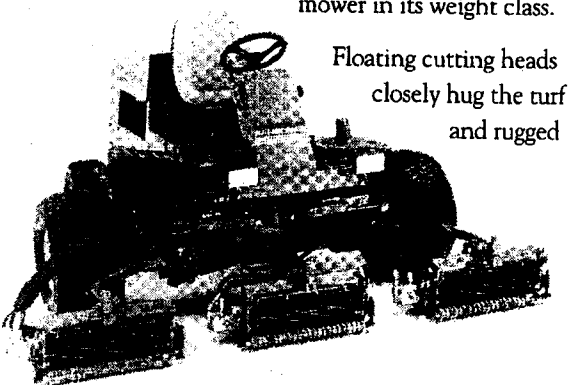
For a free demonstration call 1-800-228-4444. We'll give you the name and location of your nearest dealer. FAX (402) 474-8700.



# The New Lightweight Champion

## Introducing the Ransomes® 250 Fairway Mower

No lightweight contender stands a chance against the 250's winning combination of features. All you have to do is demo the 250 to appreciate its drive to outperform, outpower, outproduce and outmaneuver any mower in its weight class.



Floating cutting heads  
closely hug the turf  
and rugged

hydrostatic drive grips the terrain for an unsurpassed cut. Even weight distribution eliminates "bouncing" for a smooth, clean finish. The 23-, 28- or 33-horsepower engine muscles the 250 up inclines or around any obstacle, but not at the expense of agility. The 250 is extremely quick on its feet.

Before you put your money behind any other lightweight, give the Ransomes® 250 a workout. It's the only mower to have in your corner for a winning performance on the fairway. Ransomes...the reel thing.

For a free demonstration or the name of the Ransomes dealer nearest you, call 1-800-228-4444.



**RANSOMES**  
Driven to be the best.

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(PUT YOUR LOGO, NAME, ADDRESS AND TELEPHONE NUMBER HERE)

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